

**AUTHORIZED FEDERAL SUPPLY SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICE LIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES**

**SPECIAL ITEM NO.: 132-51 Information Technology Professional Services  
SPECIAL ITEM NO.: 132-52 Electronic Commerce Services**

<u>Item</u>	<u>Category</u>
<b>SIN 132-51 – INFORMATION TECHNOLOGY PROFESSIONAL SERVICES</b>	<b>S</b>
FPDS Class D302	IT Systems Development Services
FPDS Class D306	IT Systems Analysis Services
FPDS Class D307	Automated Information Systems Design & Integration Services
FPDS Class D308	Programming Services
FPDS Class D311	IT Data Conversion Services
FPDS Class D316	IT Network Management Services
FPDS Class D399	Other Information Technology Services, NEC

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents

<b>SIN 132-52 – INFORMATION TECHNOLOGY PROFESSIONAL SERVICES</b>	<b>S</b>
FPDS Code D304	Value Added Network Services (VANs)

**Note 1:** Electronic Commerce Services are not intended to supersede or be substitute for any voice requirements of FTS2001.

**Segue Technologies, Inc.  
2300 Washington Boulevard, Suite 420  
Arlington, VA 22201-5426  
Phone: (703) 549-8033 Fax: (703) 549-8233  
www.seguetech.com**

**Contract No.: GS-35F-0246K  
Contract Period: 14 May 2005 through 13 May 2010**

**Contract Administrator: Mr. Brian W. Callahan  
Business Size: Emerging Small Business**

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

**Federal Supply Service  
Authorized Information Technology Schedule Price List**

**TABLE OF CONTENTS**

**INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS ...1**

1. Geographic Scope of Contract:.....	1
2. Contractor's Ordering Address and Payment Information:.....	1
3. Liability for Injury or Damage:.....	2
4. Statistical Data for Government Ordering Office Completion of Standard Form 279:.....	2
5. FOB Destination.....	2
6. Delivery Schedule:.....	2
7. Discounts:.....	3
8. Trade Agreements Act of 1979, as amended:.....	3
9. Statement Concerning Availability of Export Packing:.....	3
10. Small Requirements:.....	3
11. Maximum Order:.....	3
12. Procedures For Federal Supply Schedule Contracts:.....	4
13. Federal Information Technology/Telecommunication Standards Requirements:.....	4
13.1 Federal Information Processing Standards Publications (FIPS PUBS):.....	4
13.2 Federal Telecommunication Standards (FED-STDS):.....	4
14. Contractor Tasks / Special Requirements (C-FSS-370) (NOV 2001):.....	5
15. Contract Administration for Ordering Offices:.....	6
16. GSA Advantage!.....	6
17. Purchase of Incidental, Non-Schedule Items:.....	6
18. Contractor Commitments, Warranties and Representations:.....	7
19. Overseas Activities:.....	7
20. Blanket Purchase Agreements (BPAs):.....	8
21. Contractor Team Arrangements:.....	8
22. Installation, Deinstallation, Reinstallation:.....	8
23. Section 508 Compliance:.....	9
24. Prime Contractor Ordering From Federal Supply Schedules:.....	9
25. Insurance—Work On A Government Installation (JAN 1997)(FAR 52.228-5):.....	9
26. Software Interoperability:.....	10
27. Advance Payments:.....	10

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT).....11**

**PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) AND ELECTRONIC COMMERCE  
(EC) SERVICES (SPECIAL ITEM NUMBER 132-52) .....11**

1. Scope:.....	11
2. Performance Incentives:.....	11
3. Order:.....	11
4. Performance of Services:.....	12
5. Stop Work Order (FAR 52.242-15)(AUG 1989):.....	12
6. Inspection of Services:.....	13
7. Responsibilities of <i>Segue Technologies, Inc.</i> :.....	13
8. Responsibilities of the Government:.....	13
9. Independent Contractor:.....	13
10. Organizational Conflicts of Interest:.....	14
11. Invoices:.....	14
12. Payments:.....	14
13. Resumes:.....	15

14.	Incidental Support Costs:.....	15
15.	Approval of Subcontracts:.....	15
16.	Description of IT/EC Services and Pricing: .....	15
<b>GSA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT</b>		
<b>PROGRAMS PREAMBLE .....</b>		<b>16</b>
<b>COMMITMENT .....</b>		<b>16</b>
<b>BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE <i>SEGUE</i></b>		
<b><i>TECHNOLOGIES, INC.</i> .....</b>		<b>17</b>
<b><i>SEGUE TECHNOLOGIES, INC.</i> BLANKET PURCHASE AGREEMENT .....</b>		<b>18</b>
<b>BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS” .....</b>		<b>20</b>
<b>SEGUE TECHNOLOGIES, INC. LABOR CATEGORY DESCRIPTIONS AND PRICING .....</b>		<b>21</b>
<b>SPECIAL ITEM NO. 132-51 INFORMATION TECHNOLOGY PROFESSIONAL SERVICES .....</b>		<b>26</b>
<b>SEGUE TECHNOLOGIES, INC. COMMERCIAL LABOR CATEGORIES AND GUARANTEES: .....</b>		<b>29</b>
<b>COMMERCIAL JOB TITLE DESCRIPTIONS.....</b>		<b>30</b>

**INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the *GSA Advantage!*<sup>TM</sup> on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, *GSA Advantage!*<sup>TM</sup> and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contains information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. Geographic Scope of Contract:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

**2. Contractor's Ordering Address and Payment Information:**

For Electronic Ordering:	<a href="mailto:gsaorders@seguetech.com">gsaorders@seguetech.com</a>
For Fax Ordering:	(703) 549-8233
For Mailed Orders and Payment:	<i>Segue Technologies, Inc.</i> 2300 Wilson Boulevard, Suite 420 Arlington, VA 22201-5426 ATTN: GSA Ordering or Payment Department

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase

cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

Mr. Brian Callahan, GSA Program Manager  
T: (703) 549-8033  
F: (703) 549-8233  
E-mail: [brian.callahan@seguetech.com](mailto:brian.callahan@seguetech.com)

### 3. Liability for Injury or Damage:

*Segue Technologies, Inc.* shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by *Segue Technologies, Inc.*, unless such injury or damage is due to the fault or negligence of *Segue Technologies, Inc.*

### 4. Statistical Data for Government Ordering Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule  
Block 16: Data Universal Numbering System (DUNS) Number: 00-4459553  
Block 30: Type of Contractor - Small  
Block 31: Woman-Owned Small Business - No  
Block 36: Contractor's Taxpayer Identification Number (TIN): 54-186286

4a. **CAGE Code:** 1C3F6

4b. **Segue Technologies, Inc. has registered with the Central Contractor Registration Database.**

### 5. FOB Destination

### 6. Delivery Schedule:

- (a) **Time Of Delivery:** *Segue Technologies, Inc.* shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51& 132-52	As negotiated in each order

- (b) **Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the

Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

## **7. Discounts:**

Prices shown are NET Prices; Basic Discounts have been deducted.

- (a) Prompt Payment: 1/2% - 10 days from receipt of invoice. Prompt payment does not apply to orders using the Government Purchase Card.
  - 1. Quantity: None
  - 2. Dollar Volume: None
- (b) Government Educational Institutions are offered the same discounts as all other government customers.
- (c) Other *Segue Technologies, Inc.* will negotiate a “spot reduction” discount with the ordering activities placing orders that exceed the maximum order value.

## **8. Trade Agreements Act of 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

## **9. Statement Concerning Availability of Export Packing:**

Export Packing is available and shall be as specified and negotiated in any order requiring Export Packing.

## **10. Small Requirements:**

The minimum dollar value of orders to be issued is \$100.00.

## **11. Maximum Order:**

- (a) The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
  - Special Item Number 132-51 - Information Technology (IT) Professional Services
  - Special Item Number 132-52 – Electronic Commerce (EC) Services

(All dollar amounts are exclusive of any discount for prompt payment.)

## 12. Procedures For Federal Supply Schedule Contracts:

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- (a) FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- (b) FAR 8.405-2 Ordering procedures for services requiring a statement of work.

## 13. Federal Information Technology/Telecommunication Standards Requirements:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the *Segue Technologies, Inc.*

### 13.1 Federal Information Processing Standards Publications (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

### 13.2 Federal Telecommunication Standards (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or

calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

**14. Contractor Tasks / Special Requirements (C-FSS-370) (NOV 2001):**

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering activity or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

## 15. Contract Administration for Ordering Offices:

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

## 16. GSA Advantage!

*GSA Advantage!* is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. *GSA Advantage!* will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse *GSA Advantage!* by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

## 17. Purchase of Incidental, Non-Schedule Items:

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated at open market purchases. Ordering Activities procuring open market items must follow FAR 8.401(d).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a

Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

**18. Contractor Commitments, Warranties and Representations:**

- (a) For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
  - (1) Time of delivery/installation quotations for individual orders;
  - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
  - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by *Segue Technologies, Inc.*.
- (b) The above is not intended to encompass items not currently covered by the GSA Schedule contract.

**19. Overseas Activities:**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

\_\_\_\_\_

No Exceptions

\_\_\_\_\_

\_\_\_\_\_

Upon request of *Segue Technologies, Inc.*, the Government may provide *Segue Technologies, Inc.* with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to *Segue Technologies, Inc.*'s technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

## **20. Blanket Purchase Agreements (BPAs):**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

## **21 Contractor Team Arrangements:**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

## **22. Installation, Deinstallation, Reinstallation:**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

**23. Section 508 Compliance:**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

**Please contact Segue Technologies, Inc. directly for specific information on Section 508 compliance.**

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**24. Prime Contractor Ordering From Federal Supply Schedules:**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:  
This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

**25. Insurance—Work On A Government Installation (JAN 1997)(FAR 52.228-5):**

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
  - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
  - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**26. Software Interoperability:**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

**27. Advance Payments:**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)**

**PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) AND ELECTRONIC  
COMMERCE (EC) SERVICES (SPECIAL ITEM NUMBER 132-52)**

**1. Scope:**

- (a) The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services and Special Item Number 132-52 Electronic Commerce Services apply exclusively to IT/EC Services within the scope of this Information Technology Schedule.
- (b) *Segue Technologies, Inc.* shall provide services at *Segue Technologies, Inc.*'s facility and/or at the Government location, as agreed to by *Segue Technologies, Inc.* and the ordering office.

**2. Performance Incentives:**

- (a) Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- (b) The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- (c) Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. Order:**

- (a) Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

- (b) All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. Performance of Services:**

- (a) *Segue Technologies, Inc.* shall commence performance of services on the date agreed to by *Segue Technologies, Inc.* and the ordering activity.
- (b) *Segue Technologies, Inc.* agrees to render services only during normal working hours, unless otherwise agreed to by *Segue Technologies, Inc.* and the ordering activity.
- (c) The Agency should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- (d) Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. Stop Work Order (FAR 52.242-15)(AUG 1989):**

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either:
  - (1) Cancel the stop-work order; or
  - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
  - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **6. Inspection of Services:**

The Inspection of Services–Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

## **7. Responsibilities of *Segue Technologies, Inc.*:**

*Segue Technologies, Inc.* shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

## **8. Responsibilities of the Government:**

Subject to security regulations, the ordering office shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

## **9. Independent Contractor:**

All IT/EC Services performed by *Segue Technologies, Inc.* under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

**10. Organizational Conflicts of Interest:**

## (a) Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to *Segue Technologies, Inc.*, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving *Segue Technologies, Inc.*, any entity into or with which *Segue Technologies, Inc.* subsequently merges or affiliates, or any other successor or assignee of *Segue Technologies, Inc.*

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed Government contract, without some restriction on activities by *Segue Technologies, Inc.* and its affiliates, may either (i) result in an unfair competitive advantage to *Segue Technologies, Inc.* or its affiliates or (ii) impair *Segue Technologies, Inc.*’s or its affiliates’ objectivity in performing contract work.

- (b) To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the Government, ordering offices may place restrictions on *Segue Technologies, Inc.*’s, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

**11. Invoices:**

*Segue Technologies, Inc.*, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering office on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

**12. Payments:**

For firm-fixed price orders the Government shall pay *Segue Technologies, Inc.*, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour

Contracts (FEB 1997) (Alternate II (JAN 1986)) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

**13. Resumes:**

Resumes shall be provided to the GSA Contracting Officer or the user agency upon request.

**14. Incidental Support Costs:**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering agency in accordance with the guidelines set forth in the FAR.

**15. Approval of Subcontracts:**

The ordering activity may require that *Segue Technologies, Inc.* receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

**16. Description of IT/EC Services and Pricing:**

*Segue Technologies, Inc.* offers the following Information Technology Services and Electronic Commerce Services listed under this schedule. Ordering activities are encouraged to contact or work with a *Segue Technologies, Inc.* GSA ordering representative to plan/or specify their ordering requirements. The Information Technology Services and Electronic Commerce Services may be ordered in whole or in part, requiring differing labor mixes and hours. Information Technology Services and Electronic Commerce Services can also be combined in a single order for more comprehensive or longer-term on- or off-site services. Our representatives are available to help you specify your minimum requirements necessary to ensure complete and satisfactory performance.

**GSA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS PREAMBLE**

*Segue Technologies, Inc.* provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

**COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact:

Brian W. Callahan

T: (703) 549-8033

F: (703) 549-8233

E-mail: [Brian.Callahan@seguetech.com](mailto:Brian.Callahan@seguetech.com)

**BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE  
SEGUE TECHNOLOGIES, INC.**

In the spirit of the Federal Acquisition Streamlining Act (Agency) and *Segue Technologies, Inc.* enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) GS-35F-0246.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

**Signatures**

\_\_\_\_\_  
AGENCY

\_\_\_\_\_  
DATE

\_\_\_\_\_  
*Segue Technologies, Inc.*

\_\_\_\_\_  
DATE

BPA NUMBER \_\_\_\_\_

**SEGUE TECHNOLOGIES, INC. BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) GS-35F-0246, Blanket Purchase Agreements, *Segue Technologies, Inc.* agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

**MODEL NUMBER/PART NUMBER**                      **\*SPECIAL BPA DISCOUNT/PRICE**

\_\_\_\_\_

\_\_\_\_\_

(2) Delivery:

**DESTINATION**    **DELIVERY SCHEDULE/DATES**

\_\_\_\_\_

\_\_\_\_\_

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

**OFFICE**    **POINT OF CONTACT**

\_\_\_\_\_

\_\_\_\_\_

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor; *Segue Technologies, Inc.*
- (b) Contract Number; GS-35F-0246

- (c) BPA Number;
  - (d) Model Number or National Stock Number (NSN);
  - (e) Purchase Order Number;
  - (f) Date of Purchase;
  - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
  - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and *Segue Technologies, Inc.*'s invoice, the provisions of this BPA will take precedence.

## **BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers’ needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

**SEGUE TECHNOLOGIES, INC.  
LABOR CATEGORY  
DESCRIPTIONS AND PRICING**

<i>Segue Technologies, Inc.</i>						
Contractor Facility Rates (Rates Include 0.75% IFF)						
LC#	Title	5/14/05 – 5/13/06	5/14/06 – 5/13/07	5/14/07 – 5/13/08	5/14/08 – 5/13/09	5/14/09 – 5/13/10
01-MGR-3-x	Program Manager	\$116.19	\$119.68	\$123.27	\$126.97	\$130.78
01-MGR-2-x	Project Manager	\$97.84	\$100.77	\$103.80	\$106.91	\$110.12
01-MGR-1-x	Task Manager	\$73.38	\$75.58	\$77.85	\$80.18	\$82.59
02-NEW-3-x	Principal Network Engineer	\$116.19	\$119.68	\$123.27	\$126.97	\$130.78
02-NEW-2-x	Network Engineer Level 2	\$91.73	\$94.48	\$97.32	\$100.24	\$103.24
02-NEW-1-x	Network Engineer Level 1	\$55.04	\$56.69	\$58.40	\$60.15	\$61.95
03-NET-3-x	Senior Network Technician	\$79.51	\$81.89	\$84.35	\$86.88	\$89.48
03-NET-2-x	Network Technician Level 2	\$67.27	\$69.29	\$71.37	\$73.51	\$75.71
03-NET-1-x	Network Technician Level 1	\$42.82	\$44.10	\$45.42	\$46.79	\$48.19
04-DBE-3-x	Principle Database Des Eng	\$116.19	\$119.68	\$123.27	\$126.97	\$130.78
04-DBE-2-x	Database Design Eng Level 2	\$91.73	\$94.48	\$97.32	\$100.24	\$103.24
04-DBE-1-x	Database Design Eng Level 1	\$55.04	\$56.69	\$58.40	\$60.15	\$61.95
05-DBA-3-x	Senior Database Admin	\$79.51	\$81.89	\$84.35	\$86.88	\$89.48
05-DBA-2-x	Database Admin Level 2	\$67.27	\$69.29	\$71.37	\$73.51	\$75.71
05-DBA-1-x	Database Admin Level 1	\$42.82	\$44.10	\$45.42	\$46.79	\$48.19
06-SWE-3-x	Principal Software Engineer	\$116.19	\$119.68	\$123.27	\$126.97	\$130.78
06-SWE-2-x	Software Engineer Level 2	\$91.73	\$94.48	\$97.32	\$100.24	\$103.24
06-SWE-1-x	Software Engineer Level 1	\$55.04	\$56.69	\$58.40	\$60.15	\$61.95
07-PRG-3-x	Senior Programmer	\$85.60	\$88.17	\$90.82	\$93.54	\$96.35
07-PRG-2-x	Programmer Level 2	\$61.15	\$62.99	\$64.88	\$66.82	\$68.83
07-PRG-1-x	Programmer Level 1	\$36.69	\$37.79	\$38.92	\$40.09	\$41.29
08-SPE-3-x	Specialty Engineer 3	\$131.47	\$135.41	\$139.48	\$143.66	\$147.97
08-SPE-2-x	Specialty Engineer 2	\$116.85	\$120.36	\$123.97	\$127.69	\$131.52
08-SPE-1-x	Specialty Engineer 1	\$103.88	\$106.99	\$110.20	\$113.51	\$116.91
09-ENG-5-x	Principal Engineer	\$92.34	\$95.11	\$97.96	\$100.90	\$103.93
09-ENG-4-x	Engineer Level 4	\$72.95	\$75.14	\$77.40	\$79.72	\$82.11
09-ENG-3-x	Engineer Level 3	\$64.86	\$66.80	\$68.81	\$70.87	\$73.00
09-ENG-2-x	Engineer Level 2	\$57.64	\$59.37	\$61.15	\$62.98	\$64.87
09-ENG-1-x	Engineer Level 1	\$51.25	\$52.79	\$54.37	\$56.01	\$57.69
10-ENA-3-x	Senior Engineering Assistant	\$45.54	\$46.90	\$48.31	\$49.76	\$51.25
10-ENA-2-x	Engineering Assist Level 2	\$40.48	\$41.69	\$42.94	\$44.23	\$45.56
11-SME-3-x	Subject Matter Expert 3	\$131.47	\$135.41	\$139.48	\$143.66	\$147.97
11-SME-2-x	Subject Matter Expert 2	\$116.19	\$119.68	\$123.27	\$126.97	\$130.78
11-SME-1-x	Subject Matter Expert 1	\$103.88	\$106.99	\$110.20	\$113.51	\$116.91
12-SYS-5-x	Principal Systems Analyst	\$116.19	\$119.68	\$123.27	\$126.97	\$130.78
12-SYS-4-x	Systems Analyst Level 4	\$103.96	\$107.08	\$110.29	\$113.60	\$117.01
12-SYS-3-x	Systems Analyst Level 3	\$91.73	\$94.48	\$97.32	\$100.24	\$103.24
12-SYS-2-x	Systems Analyst Level 2	\$79.51	\$81.89	\$84.35	\$86.88	\$89.48
12-SYS-1-x	Systems Analyst Level 1	\$55.04	\$56.69	\$58.40	\$60.15	\$61.95
14-PUB-3-x	Senior Publications Specialist	\$85.60	\$88.17	\$90.82	\$93.54	\$96.35
14-PUB-2-x	Publications Spec Level 2	\$67.27	\$69.29	\$71.37	\$73.51	\$75.71
14-PUB-1-x	Publications Spec Level 1	\$36.69	\$37.79	\$38.92	\$40.09	\$41.29
15-SPT-4-x	Senior Support Specialist	\$61.15	\$62.99	\$64.88	\$66.82	\$68.83
15-SPT-3-x	Support Specialist Level 3	\$55.04	\$56.69	\$58.40	\$60.15	\$61.95
15-SPT-2-x	Support Specialist Level 2	\$48.91	\$50.38	\$51.89	\$53.45	\$55.05
15-SPT-1-x	Support Specialist Level 1	\$30.58	\$31.50	\$32.44	\$33.42	\$34.42

<i>Segue Technologies, Inc.</i>						
Contractor Facility Rates (Rates Include 0.75% IFF)						
LC#	Title	5/14/05 – 5/13/06	5/14/06 – 5/13/07	5/14/07 – 5/13/08	5/14/08 – 5/13/09	5/14/09 – 5/13/10
01-WSD-2-x	Web Software Developer Level 2	\$162.92	\$167.80	\$172.84	\$178.02	\$183.36
01-WSD-1-x	Web Software Developer Level 1	\$106.44	\$109.63	\$112.92	\$116.31	\$119.80
01-JDV-2-x	Java Developer Level 2	\$153.04	\$157.63	\$162.36	\$167.23	\$172.24
01-JDV-1-x	Java Developer Level 1	\$106.44	\$109.63	\$112.92	\$116.31	\$119.80
01-CST-1-x	Consultant	\$197.47	\$203.39	\$209.50	\$215.78	\$222.25
01-ISE-1-x	Information Systems Security Engineer Level 2	\$172.78	\$177.97	\$183.31	\$188.81	\$194.47
01-GRD-2-x	Graphic Designer Level 2	\$148.11	\$152.55	\$157.13	\$161.84	\$166.70
01-GRD-1-x	Graphic Designer Level 1	\$88.87	\$91.53	\$94.28	\$97.11	\$100.02

NOTE: A factor of 10% is added to the rate for professionals holding a TS/SCI clearance.

**All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.**

<i>Segue Technologies, Inc.</i>						
Government Site Rates (Rates Include 0.75% IFF)						
LC#	Title	5/14/05 – 5/13/06	5/14/06 – 5/13/07	5/14/07 – 5/13/08	5/14/08 – 5/13/09	5/14/09 – 5/13/10
01-MGR-3-x	Program Manager	\$102.76	\$105.85	\$109.02	\$112.29	\$115.66
01-MGR-2-x	Project Manager	\$86.55	\$89.15	\$91.82	\$94.58	\$97.41
01-MGR-1-x	Task Manager	\$64.90	\$66.85	\$68.85	\$70.92	\$73.05
02-NEW-3-x	Principal Network Engineer	\$102.76	\$105.85	\$109.02	\$112.29	\$115.66
02-NEW-2-x	Network Engineer Level 2	\$81.12	\$83.56	\$86.06	\$88.65	\$91.30
02-NEW-1-x	Network Engineer Level 1	\$48.68	\$50.14	\$51.64	\$53.19	\$54.79
03-NET-3-x	Senior Network Technician	\$70.32	\$72.43	\$74.60	\$76.84	\$79.14
03-NET-2-x	Network Technician Level 2	\$59.50	\$61.29	\$63.13	\$65.02	\$66.97
03-NET-1-x	Network Technician Level 1	\$37.86	\$39.00	\$40.17	\$41.37	\$42.61
04-DBE-3-x	Principle Database Des Eng	\$102.76	\$105.85	\$109.02	\$112.29	\$115.66
04-DBE-2-x	Database Design Eng Level 2	\$81.12	\$83.56	\$86.06	\$88.65	\$91.30
04-DBE-1-x	Database Design Eng Level 1	\$48.68	\$50.14	\$51.64	\$53.19	\$54.79
05-DBA-3-x	Senior Database Admin	\$70.32	\$72.43	\$74.60	\$76.84	\$79.14
05-DBA-2-x	Database Admin Level 2	\$59.50	\$61.29	\$63.13	\$65.02	\$66.97
05-DBA-1-x	Database Admin Level 1	\$37.86	\$39.00	\$40.17	\$41.37	\$42.61
06-SWE-3-x	Principal Software Engineer	\$102.76	\$105.85	\$109.02	\$112.29	\$115.66
06-SWE-2-x	Software Engineer Level 2	\$81.12	\$83.56	\$86.06	\$88.65	\$91.30
06-SWE-1-x	Software Engineer Level 1	\$48.68	\$50.14	\$51.64	\$53.19	\$54.79
07-PRG-3-x	Senior Programmer	\$75.74	\$78.01	\$80.35	\$82.76	\$85.24
07-PRG-2-x	Programmer Level 2	\$54.10	\$55.72	\$57.39	\$59.11	\$60.89
07-PRG-1-x	Programmer Level 1	\$32.46	\$33.43	\$34.43	\$35.46	\$36.53
08-SPE-3-x	Specialty Engineer 3	\$116.30	\$119.79	\$123.38	\$127.08	\$130.89
08-SPE-2-x	Specialty Engineer 2	\$103.37	\$106.47	\$109.67	\$112.96	\$116.34
08-SPE-1-x	Specialty Engineer 1	\$91.89	\$94.64	\$97.48	\$100.41	\$103.42
09-ENG-5-x	Principal Engineer	\$81.67	\$84.12	\$86.64	\$89.24	\$91.92
09-ENG-4-x	Engineer Level 4	\$64.53	\$66.47	\$68.46	\$70.51	\$72.63
09-ENG-3-x	Engineer Level 3	\$57.37	\$59.09	\$60.86	\$62.69	\$64.57
09-ENG-2-x	Engineer Level 2	\$51.00	\$52.53	\$54.10	\$55.72	\$57.40
09-ENG-1-x	Engineer Level 1	\$45.33	\$46.69	\$48.09	\$49.53	\$51.02
10-ENA-3-x	Senior Engineering Assistant	\$40.28	\$41.49	\$42.74	\$44.02	\$45.34
10-ENA-2-x	Engineering Assist Level 2	\$35.80	\$36.88	\$37.98	\$39.12	\$40.30
11-SME-3-x	Subject Matter Expert 3	\$116.30	\$119.79	\$123.38	\$127.08	\$130.89
11-SME-2-x	Subject Matter Expert 2	\$103.37	\$106.47	\$109.67	\$112.96	\$116.34
11-SME-1-x	Subject Matter Expert 1	\$91.89	\$94.64	\$97.48	\$100.41	\$103.42
12-SYS-5-x	Principal Systems Analyst	\$102.76	\$105.85	\$109.02	\$112.29	\$115.66
12-SYS-4-x	Systems Analyst Level 4	\$91.96	\$94.72	\$97.56	\$100.49	\$103.50
12-SYS-3-x	Systems Analyst Level 3	\$81.12	\$83.56	\$86.06	\$88.65	\$91.30
12-SYS-2-x	Systems Analyst Level 2	\$70.32	\$72.43	\$74.60	\$76.84	\$79.14
12-SYS-1-x	Systems Analyst Level 1	\$48.68	\$50.14	\$51.64	\$53.19	\$54.79
14-PUB-3-x	Senior Publications Specialist	\$75.74	\$78.01	\$80.35	\$82.76	\$85.24
14-PUB-2-x	Publications Spec Level 2	\$59.50	\$61.29	\$63.13	\$65.02	\$66.97
14-PUB-1-x	Publications Spec Level 1	\$32.46	\$33.43	\$34.43	\$35.46	\$36.53
15-SPT-4-x	Senior Support Specialist	\$54.10	\$55.72	\$57.39	\$59.11	\$60.89
15-SPT-3-x	Support Specialist Level 3	\$48.68	\$50.14	\$51.64	\$53.19	\$54.79
15-SPT-2-x	Support Specialist Level 2	\$43.27	\$44.57	\$45.91	\$47.28	\$48.70
15-SPT-1-x	Support Specialist Level 1	\$27.03	\$27.84	\$28.67	\$29.53	\$30.42

<i>Segue Technologies, Inc.</i>						
Government Site Rates (Rates Include 0.75% IFF)						
LC#	Title	5/14/05 – 5/13/06	5/14/06 – 5/13/07	5/14/07 – 5/13/08	5/14/08 – 5/13/09	5/14/09 – 5/13/10
01-WSD-2-x	Web Software Developer Level 2	\$144.18	\$148.51	\$152.96	\$157.55	\$162.28
01-WSD-1-x	Web Software Developer Level 1	\$94.20	\$97.02	\$99.93	\$102.93	\$106.02
01-JDV-2-x	Java Developer Level 2	\$135.44	\$139.50	\$143.69	\$148.00	\$152.44
01-JDV-1-x	Java Developer Level 1	\$94.20	\$97.02	\$99.93	\$102.93	\$106.02
01-CST-1-x	Consultant	\$174.76	\$180.00	\$185.40	\$190.97	\$196.69
01-ISE-1-x	Information Systems Security Engineer Level 2	\$152.91	\$157.50	\$162.23	\$167.09	\$172.11
01-GRD-2-x	Graphic Designer Level 2	\$131.08	\$135.01	\$139.06	\$143.23	\$147.53
01-GRD-1-x	Graphic Designer Level 1	\$78.65	\$81.01	\$83.44	\$85.94	\$88.52

NOTE: A factor of 10% is added to the rate for professionals holding a TS/SCI clearance.

**All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.**

**SPECIAL ITEM NO. 132-51 INFORMATION TECHNOLOGY PROFESSIONAL SERVICES**

**FPDS Class D302 – IT Systems Development Services**

Provide full lifecycle services for virtually every technical environment, including information engineering, object-oriented design and development, re-engineering, and client/server and host computer support. Our methodologies, techniques and tools dramatically increase the productivity of information systems professionals and result in systems that are both user-friendly and efficient.

- Business Process Reengineering
- Requirements Analysis
- Systems Specification
- Systems Design
- Coding, Unit Testing, and Integration Testing
- System Optimization, Modeling & Simulation
- Test Plans

**FPDS Class D306 – IT Systems Analysis Services**

Provide the personnel, equipment, and facilities to accomplish systems analysis and design to develop systems for newly identified requirements and/or modification of existing operational systems. This includes elements of both the standard life cycle and more recent advances in systems engineering.

- Mission Needs Analysis
- Concept Development
- Requirements Analysis and Information Engineering

**FPDS Class D306 – IT Systems Analysis Services**

- Systems Specification
- Database Specifications
- Rapid Prototyping
- Coding, Unit Testing, and Integration Testing
- Test Plans and Test Analysis Reports
- Hardware Specifications

**FPDS Class D307 – Automated Information Systems Design and Integration Services**

Provide the necessary services to ensure the integration of all current and/or future hardware and software. Included in this support is engineering assessment of current systems and emerging technologies. Growth plans and migration paths will be developed for systems evolution and technologies. Provide software design evaluations, interface requirements definition, and design and testing support. Prototyping support will be provided as part of system design and implementation. Assist in the development of information architectures, facilities upgrade studies, capacity planning and systems integration.

- Business Process Reengineering
- Requirements Analysis
- Systems Design
- Systems Studies & Analysis
- System Optimization, Modeling & Simulation Program Control

### FPDS Class D308 – Programming Services

Provide systems life-cycle management. We are experienced with comprehensive life-cycle methodologies such as Information Engineering (IE). We know a wide range of technologies to develop systems such as the Oracle RDBMS and the C programming language. Our expertise includes various hardware platforms such as the IBM RS/6000 and Network Operating System such as Windows NT. We work closely with our customers in teams using the Joint Requirements Planning (JRP) and Joint Application Design (JAD) methods to ensure that our customer's needs are met.

- Applications & Systems Programming
- Object-oriented Systems Programming
- Web Site Construction
- Year 2000 Conversion
- COTS Application Development Tools
- Programming
- COTS Integration Programming
- Test & Validation
- Documentation Preparation
- Software Maintenance

### FPDS Class D308 – Millennium Conversion Services (Y2K)

With our documented conversion processes and methodologies, project management templates and toolsets, you are able to correct legacy applications for the year 2000. At the same time we can re-host older legacy applications and entire databases from proprietary environments to open systems quickly and with low risk.

- Assessment
- Triage
- Planning
- Conversion
- Testing
- Maintenance

### FPDS Class D311 – IT Data Conversion Services

Provide the personnel, management, materials, technical services, equipment, and software tools to support data and application conversions to the current state-of-the-art.

- Conversion of various media to Digital format
- Information System Migration Planning & Implementation
- Legacy Systems Migration
- Systems Re-hosting
- Systems Re-engineering
- Media Conversion

### FPDS Class D316 – IT Network Management Services

Design, engineer, furnish, install, and integrate, local and wide area networks. Conduct studies and propose problem resolution in the areas of communications, computer systems performance analysis, risk analysis, fault tolerance, user acceptance, capacity planning, resource utilization, response time analysis, traffic analysis, computer security, system accounting, and communications protocols and interfaces. Perform communications analysis studies to determine the network functional requirements and the application of state-of-the-art communications technologies. Provide network systems specifications that satisfy the functions pertinent to the activity request.

- Network Planning & Design
- Network Implementation/Modernization
- Network Serviceability/Survivability
- Network Monitoring & Optimization
- Network Maintenance & Support Services

# Segue Technologies, Inc. Commercial Labor Categories and Guarantees:

*Segue Technologies, Inc.* offers only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. *Segue Technologies, Inc.* does allow experience to substitute for education requirements. *Segue Technologies, Inc.*'s criteria for minimum experience substitution by educational degree is as follows.

Degree	Experience Equivalence	Other Equivalence
Associates	2 years relevant experience	Vocational/technical training in work related fields**
Bachelors	Associates + 3 years relevant experience 5 years relevant experience	Professional Certification in work related fields, such as vendor certifications (e.g., Microsoft NT) Technical training in work related fields**
Masters	Bachelors + 3 years relevant experience Associates + 5 years relevant experience	Professional license, e.g., Professional Engineer
Doctorate	Masters + 3 years relevant experience Bachelors + 6 years relevant experience	

\* Multiple degrees at the same level are equivalent to two additional years of experience.

\*\* Years of relevant experience equivalence depends on type, length, and scope of training.

GSA and/or the ordering activities may have access to any *Segue Technologies, Inc.* employee resume (by request) before, during or after assignment of any GSA order. If for some extenuating reason a person assigned to an order must be replaced or substituted, the ordering activity will be notified in advance, in writing, and the substituting personnel will have equal or greater qualifications than the departing employee.

# COMMERCIAL JOB TITLE DESCRIPTIONS

**Job Title: Management (01)**

<b>Minimum/General Experience:</b>			
Experience acting as lead, manager, and administrator for contract efforts. Experience serving as primary interface and point of contact with client program authorities and representatives on technical and program issues. Experience supervising program and project operations by developing procedures, planning and directing execution of all aspects of the effort, and monitoring and reporting progress. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, economics or other social sciences.			
<b>Functional Responsibility:</b>			
Responsible for overall technical, business, and financial management of programs/ projects. Oversees program budgets, schedules, and performance. Directs staff. Has primary responsibility for program health. Responsible for ensuring corporate resources are available and are effectively used to meet client goals and requirements. Serves as contractor's single point of contact for the client.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
01-MGR-3-x	Program Manager	Bachelors	10
01-MGR-2-x	Project Manager	Bachelors	5
01-MGR-1-x	Task Manager	Bachelors	3

**Job Title: Network Engineer (02)**

<b>Minimum/General Experience:</b>			
Network Engineers are experienced in local, wide or metropolitan area network technology. They possess direct knowledge and experience with the design, deployment or operational aspects of computer networks. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: computer science, information systems, networks systems or other related scientific or technical discipline.			
<b>Functional Responsibility:</b>			
Responsible for the direct execution and supervision of the Network Engineering tasks. Develops network designs and methodologies consistent with technical requirements. Makes recommendations for network improvement and performs technology refreshment and network upgrade tasks. Resolves interoperability problems to obtain operations across all platforms including e-mail, resource sharing, multimedia, teleconferencing, and the like. Configures server systems to meet user requirements. Supports acquisition of network hardware and software.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
02-NWE-3-x	Principal Network Engineer	Masters	8
02-NWE-2-x	Network Engineer Level 4	Bachelors	4
02-NWE-1-x	Network Engineer Level 1	Associates	1

**Job Title: Network Technician (03)**

<b>Minimum/General Experience:</b>			
Network Technicians are experienced in general pc based network technology. Must have solid customer service and end user support background. They have general computer training on office automation technologies. Must be familiar with hardware or software upgrade and maintenance techniques. Must possess academic education, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: in computer science, information systems, networks systems or other related scientific or technical discipline.			
<b>Functional Responsibility:</b>			
Acts as member of the customer service center or technical team and possess in depth knowledge of microcomputer hardware and software systems. Demonstrates office automation trouble shooting and end user problem resolution skills. Performs the operation, monitoring and maintenance of various office automation and network components. Demonstrates excellent oral and interpersonal skills. Configures systems to meet user requirements. Supports acquisition of network hardware and software. Working knowledge of PC based office automation systems. Installs PC equipment and associated peripherals. Can respond effectively to basic trouble calls and can diagnose general end user problems.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
03-NET-3-x	Senior Network Technician	Associates	10
03-NET-2-x	Network Technician Level 2	Associates	5
03-NET-1-x	Network Technician Level 1	Assoc./HS	1

**Job Title: Database Design Engineer (04)**

<b>Minimum/General Experience:</b>			
Data Base Design Engineers are experienced in the theory, design and development of detailed relational databases and the software used to create such designs. They are aware of the mathematical computations, sequence of data, and business process rules associated with the PC based application they support. They have the ability to translate design specifications into efficient and effective procedures and views required to support programming instructions. Must be fully aware of current technologies for both the hardware and software required to support; network and client/server applications. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: computer science, information systems, networks systems or other related scientific or technical discipline, or equivalent experience.			
<b>Functional Responsibility:</b>			
Designs, develops, and implements highly complex database applications to accommodate a wide variety of user needs. Analyzes and determines informational needs and elements, data relationships and attributes, proposed manipulation, data flow and storage requirements, and data output and reporting capabilities. Defines logical attributes and inter-relationships and designs data structures to accommodate database production, storage, maintenance, and accessibility.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
04-DBE-3-x	Principal Database Design Engineer	Masters	8
04-DBE-2-x	Database Design Engineer Level 2	Bachelors	4
04-DBE-1-x	Database Design Engineer Level 1	Associates	1

**Job Title: Database Administrator (05)**

<b>Minimum/General Experience:</b>			
Data Base Administrators are experienced in the maintenance and development of detailed relational databases and the software used to support such designs. They are aware of the sequence of data and business process rules associated with the PC based application they support. They have the ability to manipulate data to support the programming instructions required by the application. Must be aware of current technologies for both the hardware and software required to support; network and client/server			

<p>applications. Possesses education, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: network systems, database systems, etc.</p>			
<p><b>Functional Responsibility:</b></p> <p>Data Base Administrators install database engines (e.g. SQL Server, Oracle), the applications which they support, and create or modify SQL procedures to assist in overall database management including removal of database anomalies. They manage database backups and restorations, the data dictionary with respect to modifications, and the physical environment (server disk storage, devices, server memory) in which it resides. They also manage user access (add/delete users, define access privileges) and monitor database performance (database indexing, transaction log management). They are responsible for the initial diagnosis and repair for problems specifically related to the database and are required to work independently or with designers and users, to include the resolution of runtime errors.</p>			
<p><b>Minimum Education and Experience Requirements:</b></p>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
05-DBA-3-x	Senior Database Administrator	Masters	8
05-DBA-2-x	Database Administrator Level 2	Bachelors	4
05-DBA-1-x	Database Administrator Level 1	Associates	1

**Job Title: Software Engineer (06)**

<p><b>Minimum/General Experience:</b></p> <p>Software Engineers are experienced in the theory, design and development of advanced information systems and general PC based application development. They have advanced computer training, business process engineering, and an in-depth understanding of application development in support of automation. Must be familiar with both hardware and software in various environments, to include, but not limited to stand-alone; network, client/server (both LAN and WAN. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: computer science, information systems, networks systems or other related scientific or technical discipline.</p>			
<p><b>Functional Responsibility:</b></p> <p>Develops and applies advanced methods, theories, and research techniques in the investigation and solution of highly complex and advanced software applications and problems requiring the expert application of advanced knowledge. Plans, conducts, technically directs, and evaluates projects or major phases of significant projects, coordinating the efforts of engineers and technical support staff in the performance of assigned projects. Conducts investigations and tests of considerable complexity for emerging technologies. Reviews literature, patents, and current practices relevant to the solution of assigned projects. Recommends corrections in technical applications and analysis and evaluates vendor capabilities to provide required products or services. Provides technical consultation to clients.</p>			
<p><b>Minimum Education and Experience Requirements:</b></p>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
06-SWE-3-x	Principal Software Engineer	Masters	8
06-SWE-2-x	Software Engineer Level 2	Bachelors	4
06-SWE-1-x	Software Engineer Level 1	Assoc./Bach.	1

**Job Title: Programmer (07)**

<p><b>Minimum/General Experience:</b></p> <p>Programmers are experienced in the theory, design and development of detailed programs and diagrams indicating mathematical computations, sequence of data, and print solutions for PC based application development. They have the ability to translate design specifications into computer programming instructions, prepare system test data and conducts tests to check and prove accuracy and results of programs. Must be familiar with both hardware and software in various environments, to include, but not limited to stand-alone; network, and client/server applications. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted</p>			
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to, the following discipline areas: computer science, information systems, networks systems or other related scientific or technical discipline, or equivalent experience.			
<b>Functional Responsibility:</b>			
Prepares a wide variety of computer programs, associated documentation, block diagrams, and logic flow charts applied to technical, scientific or engineering problems. Conducts detailed analysis of defined system applications. Verifies accuracy and completeness of programs by preparing sample test data, conducting program tests, analyzing test results, and debugging program errors. Develops corrections by revision of instruction or alteration of sequence of operations. Modifies existing programs as required by changing system requirements or equipment configurations. Confers with systems analysts and/or engineering personnel to define mathematical or technical problems, to clarify program intent, output requirements, input data acquisition, and requirements for internal checks and controls. Prepares complete documentation procedures, and operating instructions.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
07-PRG-3-x	Senior Programmer	Associates	10
07-PRG-2-x	Programmer Level 2	Associates	5
07-PRG-1-x	Programmer Level 1	Assoc./HS	1

**Job Title: Specialty Engineer (08)**

<b>Minimum/General Experience:</b>			
Experience in applying engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate systems. Experience conducting reviews and preparing engineering and technical analyses, reports, change quotations, and other technical documentation. Has specialized experience and expertise in systems design and test engineering in specific systems under consideration, including: (a) development of system performance specifications to meet operational objectives, (b) development and evaluation of system concepts to satisfy performance specification, (c) coordination of systems design, fabrication, integration, test, and evaluation, and (d) oversight and assessment of configuration management activities. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: engineering, natural and applied sciences, operations research, or any other mathematical science.			
<b>Functional Responsibility:</b>			
Designs and applies advanced methods, theories, and research techniques in the investigation and solutions of complex and difficult systems design requirements and problems. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates software or other components related to engineering or functional requirements of operational systems, support systems, or management information systems.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
08-SPE-3-x	Specialty Engineer III	Masters	12
08-SPE-2-x	Specialty Engineer II	Masters	10
08-SPE-1-x	Specialty Engineer I	Masters	8

**Job Title: Engineer (09)**

<b>Minimum/General Experience:</b>			
Experience in applying engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate systems. Experience conducting reviews and preparing engineering and technical analyses, reports, change quotations, and other technical documentation. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: engineering, natural and applied sciences, operations research, or any other mathematical science.			
<b>Functional Responsibility:</b>			

Designs and applies advanced methods, theories, and research techniques in the investigation and solutions of complex and difficult systems design requirements and problems. Applies engineering experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates software or other components related to engineering or functional requirements of operational systems, support systems, or management information systems.

<b>Minimum Education and Experience Requirements:</b>			
<b>Category*</b>	<b>Job Title &amp; Level</b>	<b>Degree**</b>	<b>Yrs Exp. **</b>
09-ENG-5-x	Principal Engineer	Masters	10
09-ENG-4-x	Engineer Level 4	Bachelors	8
09-ENG-3-x	Engineer Level 3	Bachelors	6
09-ENG-2-x	Engineer Level 2	Bachelors	4
09-ENG-1-x	Engineer Level 1	Bachelors	2

**Job Title: Engineering Assistant (10)**

<b>Minimum/General Experience:</b>			
Experience in applying engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate systems. Experience conducting reviews and preparing engineering and technical analyses, reports, change quotations, and other technical documentation. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: engineering, natural and applied sciences, operations research, or any other mathematical science.			
<b>Functional Responsibility:</b>			
Assists engineers in the design and application of advanced methods, theories, and research techniques in the investigation and solutions of complex and difficult systems design requirements and problems. Assists engineers to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates software or other components related to engineering or functional requirements of operational systems, support systems, or management information systems.			
<b>Minimum Education and Experience Requirements:</b>			
<b>Category*</b>	<b>Job Title &amp; Level</b>	<b>Degree**</b>	<b>Yrs Exp.**</b>
10-ENA-3-x	Senior Engineering Assistant	Bachelors	2
10-ENA-2-x	Engineering Assistant Level 2	Bachelors	1

**Job Title: Subject Matter Expert (11)**

<b>Minimum/General Experience:</b>			
Experience in one or more functional/operational domains and expertise in related military and commercial applications. Experience operating with management processes providing sophisticated planning, scheduling, performance tracking, and risk management. Experience in management structures geared towards delivery of end-item products and the application of repeatable processes, modern development methodologies, and techniques including simulations, war gaming, prototyping, and systems demonstrations. Experience in conducting analyses of systems, operational, and management problems and conceptualizing and developing solutions; formulating problem statements conducive to application of analytical methods; and development of analysis methods and approaches. Experience in broad scope of applications and uses of systems analysis, including requirements analyses, system and sub-system definition, program and process analyses, evaluations, cost-benefit analyses, planning, etc.. Requires knowledge of techniques and tools of systems analysis, e.g., modeling and simulation, operations research techniques, functional decomposition, surveys, business process re-engineering, etc. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, economics or other social sciences.			

<b>Functional Responsibility:</b>			
Plans study of work problems and procedures (e.g., organizational change, communications, information flow, decision making processes, control processes, operational effectiveness, or cost analyses). Gathers and organizes information on problem or procedures including present operating procedures. Analyzes data, develops information, and assesses available solutions or alternate methods of proceeding. Organizes and documents findings of studies and prepares recommendations for implementation of new systems, procedures, or organizational changes. Coordinates with clients and trains users to ensure smooth implementation and functional performance of new systems, procedures, or organizations. Develops and implements operational tests and assessments. Develops and maintains functional and operating documentation.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
11-SME-3-x	Subject Matter Expert III	Masters	12
11-SME-2-x	Subject Matter Expert II	Masters	10
11-SME-1-x	Subject Matter Expert I	Bachelors	8

**Job Title: Systems Analyst (12)**

<b>Minimum/General Experience:</b>			
Experience in conducting analyses of systems, operational, and management problems and conceptualizing and developing solutions; formulating problem statements conducive to application of analytical methods; and development of analysis methods and approaches. Experience in broad scope of applications and uses of systems analysis, including requirements analyses, system and sub-system definition, program and process analyses, evaluations, cost-benefit analyses, planning, etc.. Requires knowledge of techniques and tools of systems analysis, e.g., modeling and simulation, operations research techniques, functional decomposition, surveys, business process re-engineering, etc. Must possess academic degrees, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: computer science, information systems, decision sciences, architecture, planning, design, engineering, operations research, math, physics, political science, international relations, liberal arts, business or management, economics or other social sciences.			
<b>Functional Responsibility:</b>			
Plans study of work problems and procedures (e.g., organizational change, communications, information flow, decision making processes, control processes, operational effectiveness, or cost analyses). Gathers and organizes information on problem or procedures including present operating procedures. Analyzes data, develops information, and assesses available solutions or alternate methods of proceeding. Organizes and documents findings of studies and prepares recommendations for implementation of new systems, procedures, or organizational changes. Coordinates with clients and trains users to ensure smooth implementation and functional performance of new systems, procedures, or organizations. Develops and implements operational tests and assessments. Develops and maintains functional and operating documentation.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
12-SYS-5-x	Principal Systems Analyst	Masters	8
12-SYS-4-x	Systems Analyst Level 4	Bachelors	6
12-SYS-3-x	Systems Analyst Level 3	Bachelors	4
12-SYS-2-x	Systems Analyst Level 2	Bachelors	2
12-SYS-1-x	Systems Analyst Level 1	Associates	1

**Job Title: Publications Specialist (14)**

<b>Minimum/General Experience:</b>			
Experience in documentation disciplines including technical writing, editing, layout, document development and production, and desktop publishing. Experience in visual arts disciplines including graphics design, illustration, photography, and video. Background in the design and presentation of multi-media			

<p>environments, including incorporation of audio, video, text, and graphics into multi-media and single media presentations. Knowledge and experience with equipment and software for the design and production of documents, graphics, videotape, and web documents. Must possess academic education, professional training, or equivalent experience in areas appropriate for the work undertaken, including, but not restricted to, the following discipline areas: communications, English, journalism, liberal arts, applicable technical field, graphics design, art, or other related fields.</p>			
<p><b>Functional Responsibility:</b></p> <p>Researches, organizes, writes, edits, proofreads, and produces data for use in a wide variety of complex technical publications requiring knowledge and understanding of the subject matter and allied fields. Recommends overall organization and layout, editorial standards, publication methods and the like. Coordinates publications with outside sources as needed. Ensures technical documentation is accurate, complete, meets editorial guidelines and government specifications, and adheres to standards for quality, graphics, coverage, format and style. Designs and develops graphics and illustrations for use in technical materials, manuals, publications, and for inclusion in software and applications development. Operates computer hardware and software to prepare, revise, print and store text, illustrations, graphs, charts, etc. including operation of equipment, such as still and video cameras, for the design and production of photos and videotapes. Formulates concept and renders illustration and detail from models, sketches, memory, written or verbal instructions, and imagination. Selects type, draws lettering, lays out material, or performs related duties. Determines style, technique, and medium best suited to produce desired effect and conform to reproduction requirements.</p>			
<p><b>Minimum Education and Experience Requirements:</b></p>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
14-PUB-3-x	Senior Publications Specialist	Bachelors	5
14-PUB-2-x	Publications Specialist Level 2	Associates	5
14-PUB-1-x	Publications Specialist Level 1	HS	3

**Job Title: Support Specialist (15)**

<p><b>Minimum/General Experience:</b></p> <p>Experienced in all aspects of providing technical and administrative support to the research staff. Experienced in such areas as, data collection and analyses, data presentation, preparation of briefings, and computer presentations, library research, administrative procedures, and document preparation. Must have knowledge of and experience with appropriate software tools. Must possess education, professional training, or equivalent experience in areas appropriate for the work undertaken.</p>			
<p><b>Functional Responsibility:</b></p> <p>Supports research and analysis functions, compiles specified research and data, interprets basic research data, and reviews research publications for pertinent information. Provides inputs to research staff in a concise, logical, well organized format, for use in communications to clients. Provides administrative and secretarial assistance by performing document preparation or other office duties such as arranging and coordinating travel and meeting/conference facilities.</p>			
<p><b>Minimum Education and Experience Requirements:</b></p>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
15-SPT-4-x	Senior Support Specialist	Associates	10
15-SPT-3-x	Support Specialist Level 3	Associates	8
15-SPT-2-x	Support Specialist Level 2	HS	5
15-SPT-1-x	Support Specialist Level 1	HS	1

**Job Title: Web Software Developer**

<p><b>Minimum/General Experience:</b></p> <p>Experience designing, developing, debugging and implementing software code (i.e., HTML, CGI, JavaScript, etc.) for components of websites and web-based applications. Requires strong navigation and site-design expertise. Development experience in web-based languages. Background designing and developing Internet applications using Internet tools. Experience designing and maintaining database</p>			
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management systems, knowledge of computer equipment and ability to develop complex applications to satisfy design objectives.			
<b>Functional Responsibility:</b>			
Designs, develops, tests, debugs, and maintains Internet applications. Works with graphic designers and other project team members to develop interface design and overall site architecture. Performs requirements analyses and prepares required documentation. Conducts assessments of relevant web software and other tools. May provide direction to other programmers, database administrators and quality assurance specialists.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
01-WSD-2-x	Web Software Developer Level 2	Bachelors	7
01-WSD-1-x	Web Software Developer Level 1	Bachelors	4

**Job Title: Java Developer**

<b>Minimum/General Experience:</b>			
Background designing and developing Internet applications using Java or other advanced Internet development code. Experience maintaining database management systems, knowledge of computer equipment and ability to develop complex applications to satisfy design objectives.			
<b>Functional Responsibility:</b>			
Designs, develops, tests, debugs and maintains Internet applications. Performs requirements analyses and prepares required documentation. Conducts assessments of relevant web software and other tools. May provide direction to other programmers, database administrators and quality assurance specialists.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
01-JDV-2-x	Java Developer Level 2	Bachelors	6
01-JDV-1-x	Java Developer Level 1	Bachelors	3

**Job Title: Consultant**

<b>Minimum/General Experience:</b>			
Experienced in both technical and business practice areas directly related to the client’s solution needs. Experience includes holding technical responsibility for projects, successful history of task accomplishment, and the ability to perform in high-stress, quick reaction situations. May have published articles in field of expertise and/or make presentations at professional conferences.			
<b>Functional Responsibility:</b>			
Assists in developing programs and implementing creative and innovative solutions to the client’s problems. Applies expert knowledge, experience and ability to ensure finely targeted and optimized approach by technical staff to meeting client requirements. Conducts advanced analysis, documents and summarizes results, and develops and recommends creative and innovative solutions to the client’s problems. Provides direction to technical staff. Interfaces with client senior management to present and explain proposed solutions.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
01-CST-1-x	Consultant	Bachelor	12

**Job Title: Information Systems Security Engineer**

<b>Minimum/General Experience:</b>			
Experienced in the analysis, design, and test of complex information security systems. Experience includes holding technical responsibility for projects, successful history of task accomplishment, preparation of security related documentation for all phases of Security Life Cycle Management, and the ability to perform in high-stress, quick reaction situations. Specific experience with firewalls, computer intrusion detection			

systems, authentication systems, access control systems, and vulnerability analysis testing tools, amongst others is required.			
<b>Functional Responsibility:</b>			
Provide technical analysis, make recommendations, and implement approaches to preventing and solving security problems associated with network access controls, user authentication, and authorization. Prepares security assessment, certification, accreditation, and other documentation to support client security programs and requirements. Implements security measures to safeguard information in computer systems, networks, and web sites against accidental or malicious modification, destruction or disclosure.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
01-ISE-1-x	Information Systems Security Engineer	Bachelors	7

**Job Title: Graphic Designer**

<b>Minimum/General Experience:</b>			
Experience designing and preparing brochures, flip charts, illustrations, and related graphic materials using sophisticated computer-aided graphics software packages. Experience resolving computer design problems using available software tools and demonstrating creativity and resourcefulness when interfacing with members of the technical staff. Ability to interface with the client to determine requirements and translate requirements into effective graphic images and designs.			
<b>Functional Responsibility:</b>			
Responsible for providing creative services to clients that includes electronic graphic design and arts. Provide technical assistance to clients in transferring ideas into print, computer or other media in original design and recommend changes to improve quality. Review graphics requests to determine scope of requirements. Create electronic graphic elements and computer generated animation. Transfer stock/footage to video and communicate with clients during editing sessions regarding composites and editing of generated graphic elements.			
<b>Minimum Education and Experience Requirements:</b>			
Category*	Job Title & Level	Degree**	Yrs Exp. **
01-GRD-2-x	Graphic Designer Level 2	Bachelor	7
01-GRD-1-x	Graphic Designer Level 1	Bachelor	4

**SEGUE TECHNOLOGIES, INC.  
WEB HOSTING DESCRIPTIONS  
AND PRICING**

**Segue Technologies, Inc. Web Hosting (Basic Service) (\$ 201.50/ month)**

The Basic Hosting Service provides the client with guaranteed web hosting to all basic html based websites (15 page content limits). Segue currently utilizes a guaranteed 1MB pipe from UUNET. We have a service level agreement with UUNET that guarantees limited latency between networks. The Basic Service provides clients with a 1 GB Storage limit and a yearly transfer rate of 12 GB. All sites are hosted on Redundant Dell Power Edger servers with RAID 5 fault tolerance. Sites will also be backed up and archived for security purposes.

**Segue Technologies, Inc. Web Hosting (Advanced Service) (\$ 629.69/ month)**

The Advanced Hosting Service offered by Segue Technologies, Inc. provides our clients with all items included in the Basic Service with several additional services. The Storage Limit is increased to 3 GB (additional storage can be added if deemed necessary) and the yearly transfer rate is increased to 50 GB. The Advanced Service also allows organization the ability to add custom data driven objects (such as forms, PHP, etc.) to their sites and removes the page content limits assigned to the Basic Service.

The Advanced Service also includes:

- 99.9% IP Network Availability
- Multiple Datacenter locations
- 24x7x365 Data Monitoring
- Server Maintenance, Support, and Trouble-shooting
- CGI-BIN, PERL, MySQL, PHP, and FrontPage support

**Segue Technologies, Inc. Application Hosting (Advanced Service) (\$ 1,511.25/ month)**

The Advanced Application Hosting Service includes all items offered in the Advanced Web Hosting Service package as well as additional hosting for several advanced web application technologies. Segue will provide application hosting support to include: ASP, ASP.NET, Cold Fusion, JAVA, Hyperion Essbase Implementations, Win32 Applications via Citrix (ICA), and other technologies as they become available. This support includes maintenance of the front end web server, back-end database server(s), and any other middleware that may be required.