

Segue Technologies, Inc. is a results-driven provider of Information Technology services to government, commercial and non-profit organizations. Segue's business process focused approach to projects addresses client needs first before applying the appropriate technology. This results in customized solutions to help their clients save money, improve performance, and work more efficiently. Segue's services include:

Application Development

- Windows, Web, and Enterprise Applications
- Requirements Definition and Management
- Business Process Modeling
- Design and Development
- Quality Assurance
- Deployment and Maintenance
- Mainframe, Client-Server, Web
- Desktop to Enterprise

Systems Integration

- Planning, Implementation, and Support
- Business Objects-SAP
- Oracle
- Microsoft SQL Server

Web Design and Development

- Graphic Design and Concepting
- Interactive Content and Animation
- Website, Microsite, and User Interface Design and Development
- Content Management Tool Implementation (Drupal, DNN, and Joomla)
- Hosting Selection, Set-up and Maintenance
- Search Engine Optimization (SEO)

Business Intelligence Solutions

- Requirements Analysis
- Strategic IT Planning
- Data Quality and Profiling
- Enterprise Data Integration
- Reporting and Analytics

Network Engineering and Security

- LAN/WAN Design, Implementation, and Maintenance
- Outsourced Help Desk Support
- Virtual Private Network (VPN) Implementation and Support
- Network Security Assessments with Vulnerability and Penetration Testing
- Network Security Device Implementation and Support
- DOD DIACAP and DITSCAP C&A Support
- Network Physical Security and Continuity of Operations Planning (COOP)

Data Storage

- SAN/NAS, CAS, VMWare
- Backup/Recovery and Archival
- Enterprise Storage Assessment and Capacity Planning
- N-Tiered Storage Architecture Design and Development
- Disaster Recovery and COOP Strategy Development

Company Information

Headquarters	Arlington, VA
Entity	S Corporation
Ownership	Privately Held
Website URL	www.seguetech.com
Founded	1997
Number of Employees	75+
Number of Offices	2

Management Team

Brian Callahan - **President and CEO**
Mike Behrmann - **Executive Vice President**
Ron Novak - **Executive Vice President**
Mark Shapiro - **Chief Technology Officer**
Rob Merenyi, PhD - **Chief Strategy Officer**
David Hart - **Director of Sales and Marketing**
Lyda Mitchell - **Director of Operations**

Clients (partial listing)

Government

U.S. Air Force
U.S. Marine Corps
U.S. Army - National Guard Bureau
Air National Guard
Defense Logistics Agency
National Aeronautics and Space Administration
Office of the Secretary of Defense

Commercial/Non-Profit

United Negro College Fund
Media Research Center
Five Guys Burgers and Fries
Sonoma Chicken
State Justice Institute

Technologies (partial listing)

- | | | |
|---------------------------|-----------------|--------------|
| • ASP / .NET | • Oracle | • Drupal |
| • Java / J2EE | • MS SQL Server | • Joomla |
| • ColdFusion / PHP | • InterBase | • DotNetNuke |
| • HTML / CSS / JavaScript | • DB2 Mainframe | |
| • XML / XSLT / AJAX | • MySQL | |